

# PABLO D. LÓPEZ ZADICOFF

PERSONAL BACKGROUND: ARGENTINIAN, SINGLE, 27 YEARS OLD.

TELEPHONE (011) 4782-0690 / 15-4992-0908 • E-MAIL: [PDL02@CEMA.EDU.AR](mailto:PDL02@CEMA.EDU.AR)  
[WWW.CEMA.EDU.AR/U/PDL02](http://WWW.CEMA.EDU.AR/U/PDL02)

## EDUCATION

---

2004-2008 (EST)      Universidad Nacional de La Plata      *Maestría en Economía*

- Master degree in economics. All courses approved. Thesis Pending. General Average: 8.00.

1999 – 2002      Universidad del Cema      *Licenciatura en Economía*

- University degree in Economics. Graduated with Honors. General average: 8.94

1993 – 1998      Island International School      *Bachillerato Internacional Bilingüe*

- Secondary education. International Baccalaureate specialized in science and literature. Best average of the promotion. International exams approved: IGCSE (Cambridge) and IB (Switzerland)

## WORK EXPERIENCE

---

2004-      L.E.C.G.      *Research Analyst/ Associate/ Senior Associate*

- Junior/Semi-Senior Consultant in valuation of firms (mainly in regulated industries), Damage valuation for litigation issues and IO analysis (antitrust, analysis of mergers, anticompetitive behavior). I also participate in the design of models in Excel and in the elaboration of Reports and presentations both in English and Spanish.

2003- 2004      Maersk Argentina S.A.      *MISE trainee*

- Young professional program which combines job rotation with international studies in Denmark. The program included an International course similar to an MBA focused in the transportation business. I assisted the first 2 weeks module at Denmark in 2003.

2000- 2001      Productos Bomar S.A.      *Administrative Assistant*

- I worked as an administrative assistant in my family's company which operates in the food industry. My main duties were the day to day accounting, the control of the current account of the clients and the elaboration of statistics of sales and production.

## ACADEMIC EXPERIENCE

---

### Teaching:

Assistant Professor of "Economics I" at the post-graduate program of the "Roads School" of the University of Buenos Aires. Since 2006.

Assistant Professor of "Labor Economics" (4<sup>th</sup> year, Economics) at the U CEMA. Since 2003.

### Research Projects and Presentations:

- (2006) “Universidad Pública, Abierta y Gratuita: Análisis de factores cruciales para la evaluación de esta política pública” Working Paper N° 333 of the UCEMA. A preliminary versión of the paper entitled “Universidad Pública: ¿Para Quién?” was presented in the annual meeting of the AAEP of 2006.
- (2005) “The Joy of Working”. Paper prepared for the annual meeting of the AAEP of 2005. Together with Dario Lopez Zadicoff. The paper won the “Young Researchers Award” given by the AAEP in 2005.
- (2004) “Avus, el Genio y Silverix” Paper prepared for the annual meeting of the AAEP of 2004. Together with Jorge Paz. The results of this investigation were published in the newspapers Cronista and InfoBAE. Also presented at the UCEMA.
- (2003) “El desempleo Inteligente. Elegibilidad y participación en el PJH en condiciones record de pobreza y desempleo (together with J.A.Paz)”. Paper prepared for the ASET meeting in August 2003. The results of this investigation were published in La Nación, InfoBAE and Clarin (newspapers) and we were invited to participate in several radio and TV shows. An updated version of the paper was published as Working Paper N° 242 of the UCEMA and presented in seminars at this university and at the UNLP.
- (2003) “Tiempos Modernos. Determinantes de participación en el PJH y más un breve examen de sus consecuencias” (with Jorge Paz). Presented at the “IV reunión anual sobre pobreza y desempleo” LACEA-BID, June of 2003.
- (2003) “Hacia una economía social. Incorporación de factores psicológicos, sociológicos y políticos en el análisis económico. El caso de la Oferta de Trabajo”. Research Project presented to CONICET authorities in order to obtain a research and education scholarship.

### Other Activities:

2004 – Referee Journal of Applied Economics

### Scholarships & Awards:

1999-2002 – Education Scholarship “Análisis”, UCEMA.

2005 - Young Researchers Award - AAEP

### LANGUAGE SKILLS

---

Spanish: Mother language

English: Excellent command of the language both written and spoken. “Certificate of English as mother language A2” from the IB organization (1998) and “Certificate of English as a first language” from Cambridge (IGCSE 1996).

Italian: Very good command of the language certified with the “Maturità lingüística” issued by the Italian government (1998).

### COMPUTER SKILLS

---

Excellent skills in the use of the most common software: Windows, Word processors, Worksheets (Excel, Lotus), Data bases (Access), Presentation, Multimedia applications, Internet. Statistical/econometric software (E-Views, Stata), and basic knowledge of accounting software (Tango).

### INTERESTS, COURSES AND ACTIVITIES

---

Since 1998 I have been taking several drama courses. I am interested in all kind of artistic manifestation and in philosophy, skills that I also apply in giving lectures and classes, and presentations with clients.